

Provincial Heating & Cooling Inc.

Four Straight Honours!

Recipient of President's Award from Carrier



Pictured left to right - Chris Nelson, President, Carrier Corporation, David Meyers, Senior VP Residential Sales, Carrier Corporation, Robert Dill, President, Provincial Heating & Cooling Inc, Tracey Dill, VP, Provincial Heating & Cooling Inc., Anthony Lancione, Residential Marketing Lead, CE Canada, Mike Gonsalves, President, CE Canada, Brent Garrioch, Regional General Manager, CE Canada and Matthew Pine, President Residential Sales, Carrier Corporation

WINNIPEG, MB, May 10th 2018

In recognition of its commitment to quality, leadership and excellence in the heating, ventilating and air-conditioning (HVAC) industry, Provincial Heating & Cooling Inc. recently received the 2018 President's Award from Carrier at a March 9 ceremony in Orlando, Florida.

In 2015, Provincial Heating & Cooling Inc. earned the distinction of Canada's first ever recipient of the prestigious award. Never resting their laurels, Provincial continues the relentless drive to excellence, providing stellar home comfort solutions to the Winnipeg community, breaking their Canadian record; with four straight honours. The President's Award is given to Carrier Factory Authorized Dealers who demonstrate technical expertise while serving as leaders for the Carrier brand and raising the standard for equipment sales. The winning dealerships are committed to service excellence and providing exceptional customer care.

The proud 2018 recipients - owners of Provincial, husband and wife team - Robert and Tracey Dill have proven a truly exemplary standard of technical excellence and superior customer service. A strong financing offering enables their array of home comfort solutions greatly affordable for all homeowners served. They are trend setters in their digital go-to-market strategy as well as embracing the retail channel through the Carrier Home Improvement Store HVAC partnership with both Lowes and Rona.

"It's becoming well documented that Provincial Heating & Cooling have been trailblazers in Canada for their proven continued commitment to leave no stone unturned in pursuit of achieving maximum customer satisfaction. Robert & Tracey take tremendous pride in providing comfort solutions, fantastic technical installation and service excellence to exceed customer expectations. Embodying the values the President's Award was designed to develop, it's no surprise that the Provincial team was recognized with their fourth successive win. Raising the bar in maybe their most impressive campaign to date, continuing to lead the way, they set the standard for the Carrier Enterprise Canada network", shared Michael Gonsalves, President of Carrier Enterprise Canada.

The President's Award is designed to encourage Carrier's dealers to take a fresh perspective on their business and to reward dealers who have excelled in customer satisfaction. Recipients serve as role models, share best practices and offer peer mentoring to help cultivate excellence across the Carrier dealer group.

To learn more about **Provincial Heating & Cooling Inc.** and its heating and cooling products and services, call **(204) 339-4328** or visit **www.provincialheating.ca**.



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- Michael Gonsalves, President of Carrier Enterprise Canada.



The Single Source For All Your Heating & Cooling Needs

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