

Robert Dill becomes the first Canadian to be awarded Carrier's highest honor



Winnipeg-Area HVAC Leader of Provincial Heating & Cooling Inducted into Carrier Dealer Hall of Fame

INDIANAPOLIS, IN, March 10, 2020 — In recognition of his contribution and service to the heating, ventilation and air conditioning (HVAC) industry, his customers and community, Robert Dill has been selected as a member of the prestigious Carrier Dealer Hall of Fame, marking the first time a Canadian dealer has been presented with this honor.

The announcement was made at the recent 2020 Carrier Factory Authorized Dealer National Meeting in Colorado Springs, Colorado. The award celebrates Dill's dedication as one of the top Carrier dealers in North America, as well as recognizes the expertise of his entire team at Provincial Heating & Cooling in Winnipeg, Manitoba, Canada. Carrier's HVAC business is part of Carrier, a leading global provider of innovative HVAC, refrigeration, fire, security and building automation technologies.

"Robert and the entire Provincial organization embody the qualities the Carrier Dealer Hall of Fame has come to signify," said Chris Nelson, president, HVAC, Carrier. "He has devoted a lifetime of service to the industry and we're proud to recognize Robert's loyalty to Carrier with his induction into the Dealer Hall of Fame. We're equally pleased that Robert has the distinction of being our first inductee from Canada, as we couldn't choose anyone more deserving of this honor."

"It is with tremendous pride for Carrier Enterprise Canada to have an industry pioneer receive this iconic Dealer Hall of Fame distinction after decades of impressively bearing the Carrier Home Comfort flag. It's becoming well documented that Provincial Heating & Cooling have been trailblazers in Canada for their proven continued commitment to leave no stone unturned in pursuit of achieving maximum customer satisfaction.

Robert & Tracey take tremendous pride in providing comfort solutions, fantastic technical installation and service excellence to exceed customer expectations. Embodying the values the President's Award was designed to develop, it's no surprise that the Provincial team was recognized with their sixth successive win. Raising the bar in their most impressive campaign to date, continuing to lead the way, they set the standard for the Carrier Enterprise Canada network"

- Michael Gonsalves, President of Carrier Enterprise Canada.



Dill's career in HVAC began as a teenager, in 1983, when he worked part time for Mid-West Heating & Air Conditioning in Winnipeg, Manitoba, Canada. He went on to work there for 12 years and it was where he had his first exposure to Carrier® equipment. While at Mid-West, Dill serviced and installed myriad Carrier® systems and equipment including the first mid- and high-efficiency Carrier® gas furnaces during the early years of two-stage technology and the innovation of Hybrid Heat®.

In 1996, Dill went out on his own to found Provincial Heating & Cooling and over the course of the next several years, his business quickly grew from customer and vendor referrals. One of the things he credits his success with is always trying to do business according to three Carrier slogans from over the years: "We're the Inside Guys," "Custom Made Indoor Weather," and "Turn to the Experts." In 2006, Dill was recognized as a top performer by Carrier Corporation Canada and has been recognized every year since.

In 2007, before a Factory Authorized Dealer (FAD) program existed in Canada, Dill worked with Carrier's leadership team in Indianapolis to create a tailored online training program to meet the same criteria as the U.S. program. Since then, he has earned more than 100 course certificates through relevant training programs.

Provincial Heating & Cooling became a Carrier FAD in 2011 and today, it is the leading Carrier contractor in metropolitan Winnipeg, Manitoba, servicing residential and commercial customers. Dill is very involved in his community, donating his time and equipment to several local organizations including the Salvation Army and the North End Women's Centre.

To learn more about Provincial Heating & Cooling Inc. and its heating and cooling products and services, call (204) 339-4328 or visit www.provincialheating.ca

"I am both honored and humbled to be inducted into the Carrier Dealer Hall of Fame," said Dill. "This is a very important accomplishment to me, as I have sold, serviced and installed Carrier products for 37 years of my life, and I wouldn't have it any other way.

Throughout my career I have had a special bond with the brand and its entire team. My belief in providing customers with trusted equipment and service is why I chose Carrier nearly 40 years ago. We were the first business to become a FAD in Canada and each year I kept pushing until I earned my first President's Award in 2015. We've earned one each year since, and I'm just so proud of everyone at Provincial and happy to share this honour with them."



- Robert Dill, President
Provincial Heating & Cooling Inc.



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